

Clark Wormer

Managing Director, Mergers & Acquisitions



Clark Wormer is the Managing Director of Mergers & Acquisitions for HUB International Limited where he is responsible for corporate development for HUB's entire geographic footprint. This includes oversight of the team responsible for identifying potential targets, developing and negotiating deal structures, analytics and modeling, due diligence and execution of transactions.

Since 2005, he has led more than 400 transactions for HUB International totaling more than \$1 billion in acquisition revenue. Since 2012, Clark has established an acquisition pipeline that has enabled HUB to lead the insurance industry in total deal volume over such time period.

Clark has also played an integral role in taking HUB private in June 2007 in the \$1.9 billion transaction with Apax Partners and Morgan Stanley and then was instrumental in the \$4.4 billion recapitalization with Hellman and Friedman in October 2013.

Prior to joining HUB Clark worked for Equity LifeStyle Properties, Inc., a Sam Zell Corporation, where he maintained oversight of the financials of the company while reporting directly to the Chief Operating Officer.

Clark is involved with numerous charitable organizations in the Chicagoland area including the founding Chairperson of the Associate Board of the Insurance Industry Charitable Foundation (IICF). Since inception in 2011, the Midwest Division of the IICF has raised in excess of \$2,000,000 for various Chicago-based charities including Bears Cares and Lazarus House. Clark was also a founding member of the Advisory Board of Community Support Services, a non-profit organization dedicated to improving the lives of children and adults with developmental disabilities and their families.

Clark has a BS in Finance from Miami University and an MBA from the Kellogg School of Management at Northwestern University.

Clark currently resides in Elmhurst, IL with his wife Lisa and their two children.

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