

CASE STUDY

How Implementing Technology Improves Safety and Reduces Costs

Executive Summary

A Truck Express, Inc. partnered with HUB to enhance its onboarding, compliance and driver monitoring processes for independent contractors by implementing HUB Drive Online and the HUB Mobile Safe App. These solutions provided the necessary tools to ensure contractors met regulatory requirements and drove safely. As a result, A Truck Express achieved a 36.8% reduction in claims and a 39% savings on insurance costs at renewal after just one year of utilizing HUB's technology.

A Truck Express, Inc.**Industry:** *Transportation***Services:** *Less-Than-Truckload (LTL) and Bobtail Freight Broker***Location:** *Dallas to Fort Worth, Texas*

CHALLENGE

A Truck Express faced the challenge of manually onboarding new contractors and needed a digital solution to streamline this process. Additionally, they required a way to monitor and score contracted drivers without installing hardware in their vehicles. Ensuring compliance for their contracted drivers was also a key priority, necessitating better oversight and control.

SOLUTION

HUB implemented its Software-as-a-Service platform, [HUB Drive Online](#), to streamline A Truck Express's contractor onboarding process. The solution included digital document collection, e-signature of contractor agreements and integration with pre- and post-hire services such as drug testing, MVR monitoring and background checks. HUB also provided ongoing medical card and license monitoring for CDL drivers, along with trip-level tracking and driver scoring through the HUB Mobile Safe App, ensuring continuous compliance and performance monitoring.

RESULTS

Within one year of implementing HUB's technology, A Truck Express saw a 36.8% reduction in claims. Additionally, by sharing fleet-level scoring and demonstrating improvements in compliance and onboarding, the client achieved a 39% savings on their insurance renewal.

"The HUB Drive Online platform has allowed us to simplify our driver onboarding and compliance processes into a single online digital solution. With the HUB Mobile Safe App and dashboard, we've been able to use the telematics tracking and real-time driver feedback to lower our overall cost of risk per mile, and leverage that reduced risk into savings on our insurance renewals."

Dan Chambless
General Manager,
A Truck Express, Inc.