

For immediate release
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Press Release: HUB International New England Names Shawn J. McLaughlin, President & CEO

Chicago, January 15, 2020 - Hub International Limited (HUB), a leading global insurance brokerage, announced today that it named Shawn J. McLaughlin, as President and CEO of Hub International New England, LLC. Shawn previously held the role of Chief Sales Officer for the region. Shawn will report to Charles J. Brophy, who will continue to serve as the East Regional President of Hub International, Ltd.

As President and CEO, Shawn will be responsible for managing the various divisions of Hub International New England while providing the continued delivery of innovative and tailored solutions to HUB clients. Shawn's deep knowledge of Hub's staff and resources while serving as the CSO will help facilitate a seamless transition.

"As New England's Chief Sales Officer, Shawn has developed a robust sales culture," said Brophy. "His relentless efforts to create an environment of delivering the best solutions to our clients has been instrumental in driving Hub New England's success. I look forward to seeing the growth of the New England region in the years to come."

Shawn's industry expertise is extensive, dedicating nearly 25 years to the insurance industry. His innovative thinking led to the formation of two firms that he grew from startup to generating over \$2M in revenue in just over five years. He spent the bulk of those years specializing in the healthcare industry, subsequently serving as Hub's National Healthcare Specialty Practice leader. Shawn's unique experience includes hands-on problem-solving with clients and prospects. He remains among the company's top producers while serving in an executive leadership capacity.

As President & CEO, Shawn's focus is to drive efficiencies within the business through enhanced processes, strategic talent acquisition, and strengthened carrier and vendor relationships. "I am honored, energized and excited to take on the new role," said McLaughlin. "Hub New England is poised to grow exponentially in the coming years, which is a direct result of our company leadership and the talented team that I look forward to serving."

About Hub International

Headquartered in Chicago, Illinois, Hub International Limited is a leading full-service global insurance broker providing property and casualty, life and health, employee benefits, investment and risk management products and services. With more than 11,000 employees in offices located throughout North America, Hub's vast network of specialists provides peace of mind on what matters most by protecting clients through unrelenting advocacy and tailored insurance solutions. For more information, please visit www.hubinternational.com

