



HUB International Limited Contracted Insurers
Range of Commission Payable (% of Premium) by Major Insurers and Line of Business

| Insurer | Line of Business and Product | | | | | | Incentive Income |
|---|------------------------------|---------------------|---------------------|-----------------------|---------------------|------------------------------|------------------|
| | Personal Property | Personal Automobile | Commercial Property | Commercial Automobile | Commercial Casualty | Fidelity/Surety Excess Lines | C/S/N |
| Allianz Global Corp. & Specialty North America | - | - | 10-20 | 12.5 | 20 | 10-15 | S |
| Allied World Assurance Limited | - | - | 10-15 | - | 10-20 | 10-25 | N |
| American International Group, Inc. (AIG) | 10-25 | 12.5 | 7.5-20 | 10-15 | 7.5-15 | 10-25 | S |
| Arch Insurance Group | - | - | 10-15 | 12.5 | 10-15 | 10-20 | N |
| Aviva Canadian Insurance Company | 10-22 | 7.5-12.5 | 10-25 | 5-12.5 | 15-20 | 15-30 | C/S |
| Axis Insurance | - | - | 12.5-20 | - | 15 | 10-22.5 | S |
| Beazley Canada Limited | - | - | 15-20 | - | 15-20 | 10-20 | N |
| Berkley Group | - | - | 15-25 | - | 10-15 | 10-30 | C |
| Boiler Inspection & Insurance Company Of Canada | - | - | 20 | - | - | - | C |
| Chieftain Insurance | - | 12.5 | - | - | - | - | C |
| C.N.A | 20 | 10 | 15-20 | 7.5-12.5 | 15-20 | 10-27.5 | C/S |
| Chubb Insurance Company Of Canada | 10-20 | 10-12.5 | 15-20 | 7.5-15 | 15-20 | 10-35 | S |
| Ecclesiastical Insurance Company | - | - | 10-22.5 | - | 15-20 | - | C |
| Echelon General Insurance Company | - | 7.5-12.5 | 20 | 7.5-12.5 | - | 27.5-32.5 | C |
| Economical Mutual Insurance Company | 12.5-20 | 7.5-12.5 | 10-20 | 7.5-15 | 20 | 25 | C/S |
| Encon Group Inc. | - | - | 10-20 | - | 10-15 | 15-20 | S |
| Fm Global Group & Affiliated Fm | - | - | 15 | - | - | - | N |
| Gore Mutual Insurance Company | 12.5-20 | 7.5-12.5 | 15-22.5 | 7.5-12.5 | 15-20 | 15-20 | C/S |
| Great American Insurance Group | - | - | 10-20 | - | 10-20 | 17.5 | N |
| Hamilton Farmers Mutual | 20 | - | - | - | - | - | C |
| HDI Global SE | - | - | 10-15 | - | 10-15 | 15-17.5 | N |
| Intact Insurance Company Of Canada | 12.5-20 | 5-12.5 | 10-25 | 5-12.5 | 20 | 15-30 | C/S |
| Ironshore Canada | - | - | 10-17.5 | - | 15-20 | 15 | N |
| Jevco Insurance Company | - | 5-12.5 | 25 | - | - | - | N |
| Kent And Essex Mutual Insurance Co. | 12.5-20 | 5-12.5 | 15-20 | 10-20 | 20 | - | C |
| Lambton Mutual Insurance Company | 20 | 7.5-12.5 | 20 | 12.5 | 15-20 | - | C |
| Liberty Mutual Insurance Company | - | - | 10-25 | 10-16 | 10-22.5 | 10-25 | S |
| Lloyds Of London | 25 | 12.5 | 12.5-20 | - | 15-25 | 15 | S |
| Mitsui Sumitomo Insurance Company | 20 | 10 | 15-20 | 10-12.5 | 15-20 | 15-17 | N |
| Nipponkoa Insurance | 20 | 12.5 | 20 | 12.5 | 15-20 | - | C |
| Northbridge Insurance | 12.5-20 | 7.5-12.5 | 10-30 | 5-12.5 | 15-20 | 10-30 | S |
| Pafco Insurance Company | 20 | 10-12.5 | - | - | - | - | C |
| Perth Insurance Company | 20 | 10-12.5 | - | - | - | - | C |

*See legend below for Incentive



HUB International Limited Contracted Insurers
Range of Commission Payable (% of Premium) by Major Insurers and Line of Business

| Insurer | Line of Business and Product | | | | | | Incentive Income |
|---|------------------------------|---------------------|---------------------|-----------------------|---------------------|------------------------------|------------------|
| | Personal Property | Personal Automobile | Commercial Property | Commercial Automobile | Commercial Casualty | Fidelity/Surety Excess Lines | C/S/N |
| Pilot Insurance Company | - | - | - | - | - | - | C |
| Premier Marine Insurance Managers | 15-20 | 15 | - | - | 15 | - | N |
| QBE Insurance Group Limited | - | - | 15-20 | 12.5 | 10-20 | 15 | N |
| RSA Insurance Company Of Canada | 12.5-20 | 7.5-12.5 | 10-25 | 5-12.5 | 20 | 10-30 | S |
| Scottish & York Insurance Co. Ltd. | 20 | 10-13.5 | - | - | - | - | C |
| Sompo Japan Insurance | - | - | 15-20 | 12.5 | 15 | 10-15 | N |
| Temple Insurance Company | - | - | 15-20 | - | 15-20 | 15-20 | N |
| The Guarantee Co. Of North America | 20 | 12.5-15 | 20 | 5-17 | 15 | 25-32.5 | C |
| The Sovereign General Insurance Co. | - | - | 10-20 | 5-12.5 | 20 | 10-30 | S |
| Tokio Marine | 20 | 12.5 | 15-25 | 7.5-12.5 | 15-20 | 20-30 | C |
| Town And Country Mutual Insurance Company | 20 | 12.5 | 20 | 7.5-15 | 15-20 | - | C |
| Traders General Insurance Company | 10-22 | 10-13.5 | - | - | - | - | C |
| Travelers Insurance Company Of Canada | - | 12.5 | 10-27.5 | 5-12.5 | 20-25 | 10-35 | C/S |
| Trisura Guarantee Insurance Company | - | - | - | - | 10-20 | 10-30 | C/S |
| Unica Insurance Inc. | 20 | 12.5 | - | - | - | - | C |
| Wawanesa Insurance Company | 10-20 | 10-12.5 | - | - | - | - | S |
| Western Assurance Company | 20 | 14 | - | - | - | 27.5-30 | C |
| Westport (Swiss Re) | - | - | 15-20 | - | 15-20 | - | N |
| Wynward Insurance Group | - | - | 10-20 | - | 15-20 | - | N |
| XL Catlin Canada | - | - | 15-20 | - | 15-20 | 10-15 | N |
| XL Environmental Insurance Co. Ltd. | - | - | - | - | 10 | 10 | N |
| XL Insurance Company Ltd. | - | - | 10-20 | - | 20 | 10-15 | N |
| XL Insurance Global Risk | - | - | 10-15 | - | 15 | - | N |
| Zurich Insurance Company | - | - | 10-20 | 5-15 | 20 | 11-30 | S |

*See legend below for Incentive

"_" Indicates line of business not written with insurer

Administration fees are paid by premium finance companies ranging from 0.5%-2.4

INCENTIVE INCOME LEGEND:

C – Contingency Income

S – Supplemental Income

N – No incentive paid by this Insurer

NOTE - Hub Owned Wholesale Brokers:

Totten

Can-Sure