

HUB International Fast Facts

As of December 2011



Business Focus

HUB International is a global insurance brokerage providing a broad array of property, casualty, risk management, life and health, employee benefits, investment and wealth management products and services across North America. HUB is dedicated to helping businesses and individuals evaluate their risks and manage their insurance needs.

Insurance Product Expertise

- Coastal Exposures
- Crime
- Cyber Security
- Directors & Officers
- Earthquake
- Employee Benefits
- Employment Practices
- Environmental Risk
- Errors & Omissions
- Executive Liability
- Estate Planning
- Fiduciary
- Fine Arts
- Flood
- General Liability & Umbrella
- Health
- Homeland Security (certified products)
- International / Global Risk
- Kidnap & Ransom
- Life Insurance
- Personal Insurance
- Professional Liability
- Risk Management
- Surety Bonds
- Watercraft
- Workers' Compensation

Industry Specialties & Programs

- Apparel & Textile
- Athletes & Entertainers
- Aviation
- Biotechnology
- Construction
- Dairy Farms
- Dealerships
- Educational Institutions
- Elevators
- Embassies
- Energy & Marine
- Environmental Risk
- Equine
- Family Office
- Farm & Ranch
- Financial Institutions
- Food & Beverage
- Franchises
- Golf Courses & Private Clubs
- Greenhouses
- Healthcare
- Hospitality & Gaming
- Landscaping
- Law Firms
- Manufacturing
- Museums & Galleries
- Not-for-Profit Organizations
- Oil & Gas
- Pest Control
- Private Equity Firms
- Real Estate & Property Management
- Religious Institutions/Houses of Worship
- Restaurants & Bars
- Retail
- Senior Living Facilities
- Shopping Centers
- Sports, Entertainment & Media
- Technology & Life Sciences
- Toy Industry
- Transportation & Trucking
- Veterinarians
- Wineries

Scope

HUB International has 250 offices and 5,000 employees across North America. The company is licensed in all 50 states and every province and territory in Canada. In 2011, HUB established offices in Brazil with plans to expand its presence in Latin America

HUB Highlights

- Ranked 10th in the World's 10 Largest Brokers list (*Business Insurance*, 2011).
- Ranked 1st in revenue among the top 100 privately held property/casualty agencies in the U.S.; 2nd in total written premium (*Insurance Journal*, 2011).
- Over 250 acquisitions to date, ranging in revenues of up to \$100 million.
- One of the largest and most sophisticated personal lines practices in North America.
- A major wholesaler in both Canada and the United States with a combined total of over 70 programs.
- One of the few agencies that can facilitate cross-border business in the United States, Canada and Mexico
- Member of the Council of Insurance Agents and Brokers and Worldwide Broker Network.

HUB Advantages

Decentralized HUB Approach

Our regional structure allows us to be proactive in addressing local market needs while centrally managing the growth of our business with consistent standards.

Broad Array of Products and Services

Through its practice groups and deep bench of industry sector and insurance experts, HUB offers comprehensive solutions for businesses and individuals.

Benefits of Scale

Our geographic reach, global resources, and operational range provides us access to more insurance markets with solutions that are tailored to client needs.

Committed and Experienced Management

Our senior managers average over 20 years of experience in the industry, maintain extensive contacts and participate in prominent associations and councils.

Corporate Headquarters

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