

HUB International Fast Facts

As of November 2008



Business

HUB International is a leading insurance brokerage providing a broad array of property, casualty, risk-management, life and health, reinsurance, employee benefits, investment and wealth management products and services across North America.

US Offices

Arizona	Louisiana	North Dakota
California	Massachusetts	Ohio
Colorado	Michigan	Oregon
Connecticut	Minnesota	Pennsylvania
Florida	Missouri	Rhode Island
Georgia	Montana	South Carolina
Idaho	New Hampshire	Texas
Illinois	New Jersey	Utah
Indiana	New Mexico	Vermont
Kansas	New York	Washington
Kentucky	North Carolina	Wyoming

Canadian Offices

Alberta	Manitoba	Ontario
British Columbia	New Brunswick	Quebec

Specialties / Practices

- Apparel & Textile
- Athletes & Entertainers
- Aviation
- Biotechnology
- Coastal Exposures, Earthquake & Flood
- Construction
- Cyber Security
- Dairy Farms
- Dealerships
- Educational Institutions
- Elevators
- Embassies
- Employee Benefits
- Energy & Marine
- Environmental Risk
- Equine
- Estate Planning
- Family Office
- Farm & Ranch
- Financial Institutions
- Fine Arts
- Food & Beverage
- Golf Courses & Private Clubs
- Greenhouses
- Healthcare
- Homeland Security (certified products)
- Hospitality & Gaming
- International / Global Risk
- Life Insurance
- Landscaping
- Law Firms
- Manufacturing
- Museums & Galleries
- Nursing Homes
- Oil & Gas
- Personal Insurance
- Pest Control
- Private Equity Firms
- Real Estate
- Reinsurance
- Religious Institutions/Houses of Worship
- Restaurants & Bars
- Retail
- Risk Management
- Shopping Centers
- Surety
- Technology and Life Sciences
- Toy Industries
- Transportation, Trucking
- Veterinarians
- Watercraft
- Wineries
- Workers' Compensation

Scope

HUB International has more than 250 offices and more than 4,500 employees.

HUB International Highlights

- One of the largest privately held insurance brokerage firms in North America.
- One of the largest personal insurance brokerage firms in North America.
- Over 150 successful acquisitions to date, ranging in revenues of up to \$100 million.
- Member of the Council of Insurance Agents and Brokers and Worldwide Broker Network.
- A major wholesaler in both Canada and the United States with a combined total of over 70 programs.
- One of the few agencies that has the ability to facilitate cross border business: U.S.-Canada and U.S.-Mexico.
- Licensed in every province and state in the United States and Canada.

HUB Advantages

Decentralized HUB Approach

Our decentralized hub regional approach allows us to be proactive in addressing market conditions while still centrally managing the growth of our business with consistent standards.

Broad Array of Products and Services

Our diversity provides the flexibility to determine the appropriate products and services and the distribution channels for particular markets.

Benefits of Scale

Our scale, geographic reach and operational range provides us with access to more insurance markets.

Committed and Experienced Management

Most of our senior managers have more than 20 years of experience in the industry, maintain extensive contacts and participate in prominent associations and councils.

Corporate Headquarters

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